

Manulife One has the power to rejuvenate your finances, opening opportunities you never thought possible. Review the different scenarios below and you'll soon see the real question is, "Why not switch to Manulife One?"



Improved cash flow for other aspects of financial plan Doug and Iris are a couple in their early 50s. They recently prepared a comprehensive financial plan with their advisor and were shocked to realize their overall insurance premiums would increase by \$400 per month. They have 10 years left on their mortgage and are helping support their 24-year-old daughter while she attends graduate school. They don't feel they can meet their monthly obligations and implement the plan.

They meet with a bank representative who reviews their situation and quickly realizes that by consolidating their mortgage, line of credit and car loan, they could be debt-free soon. In fact, even with the higher premiums and after paying a penalty to break their current mortgage, Doug and Iris could still have all their debt paid off in just under seven years.

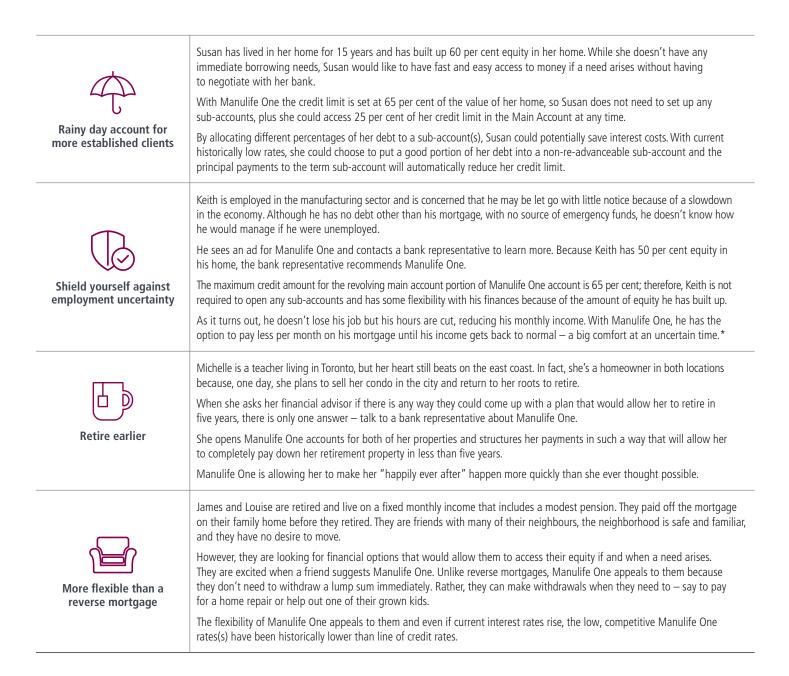


Flexibility for young families

Shannon and Kyle are married with two young boys. They're selling their condo and moving into a house valued at \$400,000. With the proceeds of the condo sale, Shannon and Kyle need to borrow \$280,000, initially. This equals 70 per cent of the value of their home. They also anticipate some fix-it projects once they move in.

The maximum credit amount for the revolving portion of the Manulife One account is 65 per cent; therefore, five per cent (\$20,000) must go into an amortizing sub-account. This would put Shannon and Kyle at their borrowing limit on the main account, with no flexibility to access money for home improvements.

They choose to put 15 per cent of the value of their home into the sub-account instead of the required five per cent. The additional 10 per cent allocated to the sub-account becomes "freed-up" in the main account, but does not increase the overall balance. The amount of their total debt doesn't change — however, the way the sub-account is set up, Shannon and Kyle now have some financial flexibility.



*We recommend that you repay both interest and an amount towards your principal each month.

These scenarios are for illustration purposes only. The monthly fee is \$16.95 (\$9.95 for seniors age 60 and over). Fees are subject to change.

For more information, please visit manulifebankmortgages.ca.

